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Southern Association of Orthodontists designates the 2018 Annual Meeting activity for 19 continuing education credits. If attending courses held simultaneously, please indicate time in each course. Please return 1 form per person to the SAO office. Duplicate as needed. Return form to 32 Lenox Pointe, Atlanta, GA 30324 or fax to (844) 214-1224 or email to hhunt@saortho.org

Thursday, October 4, 2018	Speaker & Course Title	Hours	Doctor	Staff
8:00 AM - 9:00 AM	Dr. Leonard Tau, OMG I Got a Bad Review, What Should I Do?	1.0		
9:00 AM - 11:00 AM	Jaime Couden, Building Your Online Brand Through Social Media and Websites	2.0		
12:00 PM - 5:00 PM	Drs. Bart Iwasiuk & Bill Kotteman, Aligner Class II correction: it's as easy as 2, 4, 6+	5.0		
12:00 PM - 2:00 PM	Scott Hansen, Crush Your Numbers: What You Need to Know to Grown & Need Help – Proven Methods for Keeping the Best Staff	2.0		
12:00 PM - 2:00 PM	Jaclyn Whiddon, Ortho Marketing Mistakes and How to Avoid Them			
2:00 PM - 5:00 PM	Bruce Manchion, Communication: Between Front and Back and between Generations	3.0		
2:00 PM - 3:30 PM	Dr. Greg Huang, Supporting Clinical Decisions with Evidence	1.5		
3:30 PM - 5:00 PM	Dr. Greg Huang, Management of Anterior Open Bites in Adults	1.5		
Friday, October 5, 2018				
8:00 AM - 9:30 AM	Dr. Eser Tufekci, The Truth About White Spot Lesions	1.5		
8:00 AM - 9:30 AM	Dr. Aaron Molen, Progress to Success - Navigating the Changing Orthodontic Landscape	1.5		
8:00 AM - 9:30 AM	Bruce Manchion, Leadership and Superior Customer Service	1.5		
9:30 AM - 11:00 AM	Tyler Carter, Build and Manage your Online Reputation	1.5		
9:30 PM - 11:00 AM	Dr. James Hartsfield, Etiology and Management of External Apical Root Resorption	1.5		
9:30 PM - 11:00 AM	Dr. Aaron Molen, Pragmatic Technology for the Orthodontic Office			
1:00 PM - 2:30 PM	Dr. Leonard Tau, Using Social Proof to Attract New Patients to Your Practice	1.5		
1:00 PM - 4:00 PM	Nancy Hyman, Elevate Patient-Pleasing Strategies and the Kids' Club Process	3.0		
1:00 PM - 4:00 PM	Dr. Roberto Luis Velásquez Torres, Importance of Vertical Dimension and Inclination of The Posterior Occlusal Plane in The Treatment of Different Types of Malocclusion with the MEAW Technique	3.0		
2:30 PM - 4:00 PM	Wendy Askins, How to Steal from an Orthodontist (Doctors only)	3.0		
Saturday, October 6, 2018				
8:00 AM - 9:30 AM	Dr. Roberto Luis Velásquez Torres, Importance of Vertical Dimension and Inclination of The Posterior Occlusal Plane in The Treatment of Different Types of Malocclusion with the MEAW Technique	1.5		
8:00 AM - 11:00 AM	Steve McEvoy, Protecting Yourself and the Practice from the Evils of the Internet	3.0		
9:30 AM - 11:00 AM	Dr. Steve Dugoni, Mixed Dentition Orthodontics	1.5		
8:00 AM - 9:00 AM	Jaclyn Whiddon, Building Your Marketing Toolkit	1.0		
9:00 AM - 10:00 AM	Dr. Arghavan Welch, Social Media Presence of a Modern Practice, FB & IG Young - Christopher Sleight: Why Your Financial Future is So Important	1.0		
10:00 PM - 11:00 AM	Wendy Askins, How Not to Make the Biggest Hiring Mistakes of Your Career	1.0		
1:00 PM - 3:00 PM	Angela and Dennis Buttimer, Mindful Performance: Lower Your Stress to Perform at Your Best	2.0		
1:00 PM - 3:00 PM	Sean Murphy, Esq., Common Misadventures for the Orthodontic Specialist	2.0		<u> </u>

**Total Hours:** 

Dr Name:		Staff Name:		
Email:	Address:	City, S	t. Zip:	
Signature:		Endorsed By:	Next-PN.+	

New V/ht

Heather Hunt, Executive Director SAO